

Local Market Update for December 2021

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

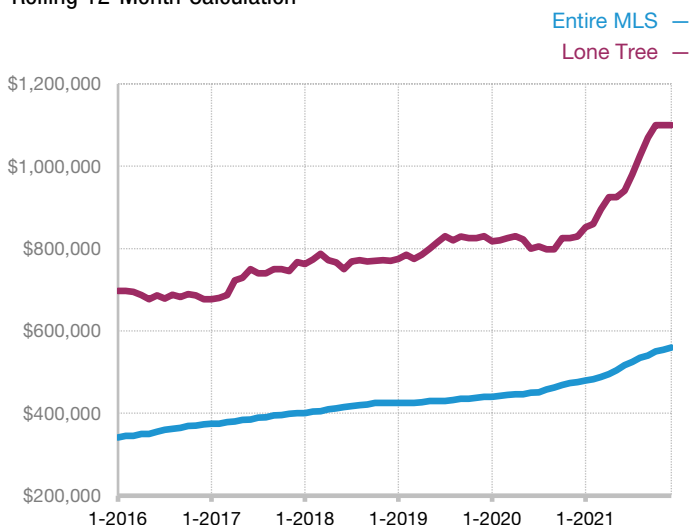
Single Family	December			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
Inventory of Active Listings	24	1	- 95.8%	--	--	--
Under Contract	6	11	+ 83.3%	182	211	+ 15.9%
New Listings	7	10	+ 42.9%	210	215	+ 2.4%
Sold Listings	15	18	+ 20.0%	185	205	+ 10.8%
Days on Market Until Sale	32	24	- 25.0%	39	21	- 46.2%
Median Sales Price*	\$925,000	\$982,500	+ 6.2%	\$829,000	\$1,100,000	+ 32.7%
Average Sales Price*	\$999,761	\$1,162,604	+ 16.3%	\$918,150	\$1,160,180	+ 26.4%
Percent of List Price Received*	99.0%	101.0%	+ 2.0%	98.8%	102.1%	+ 3.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
Inventory of Active Listings	4	2	- 50.0%	--	--	--
Under Contract	5	7	+ 40.0%	90	79	- 12.2%
New Listings	3	5	+ 66.7%	94	81	- 13.8%
Sold Listings	7	3	- 57.1%	94	75	- 20.2%
Days on Market Until Sale	10	3	- 70.0%	32	10	- 68.8%
Median Sales Price*	\$574,900	\$580,000	+ 0.9%	\$470,000	\$540,000	+ 14.9%
Average Sales Price*	\$482,606	\$581,583	+ 20.5%	\$465,023	\$540,152	+ 16.2%
Percent of List Price Received*	98.9%	102.7%	+ 3.8%	98.7%	101.3%	+ 2.6%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

