

Local Market Update for June 2022

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

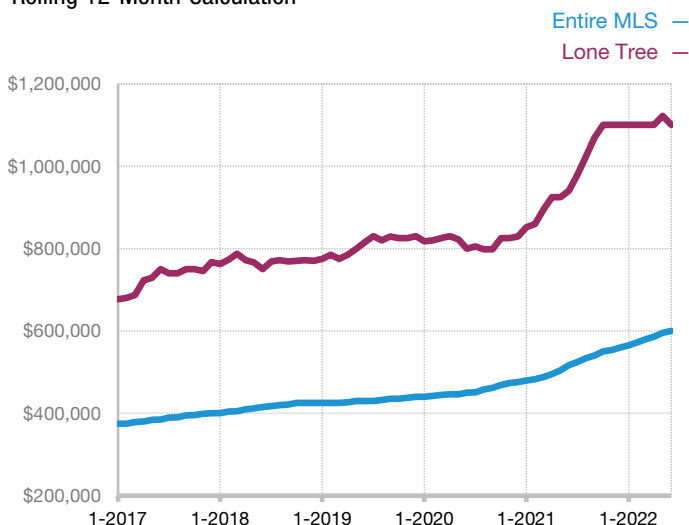
| Single Family | June | | | Year to Date | | |
|---------------------------------|-------------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2021 | 2022 | Percent Change from Previous Year | Thru 06-2021 | Thru 06-2022 | Percent Change from Previous Year |
| Inventory of Active Listings | 16 | 20 | + 25.0% | -- | -- | -- |
| Under Contract | 24 | 20 | - 16.7% | 119 | 96 | - 19.3% |
| New Listings | 22 | 26 | + 18.2% | 120 | 119 | - 0.8% |
| Sold Listings | 14 | 21 | + 50.0% | 103 | 88 | - 14.6% |
| Days on Market Until Sale | 8 | 13 | + 62.5% | 27 | 9 | - 66.7% |
| Median Sales Price* | \$1,219,500 | \$1,175,000 | - 3.6% | \$1,125,000 | \$1,185,650 | + 5.4% |
| Average Sales Price* | \$1,251,143 | \$1,241,313 | - 0.8% | \$1,150,498 | \$1,234,145 | + 7.3% |
| Percent of List Price Received* | 106.5% | 101.3% | - 4.9% | 103.0% | 103.3% | + 0.3% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2021 | 2022 | Percent Change from Previous Year | Thru 06-2021 | Thru 06-2022 | Percent Change from Previous Year |
| Inventory of Active Listings | 2 | 5 | + 150.0% | -- | -- | -- |
| Under Contract | 11 | 5 | - 54.5% | 45 | 35 | - 22.2% |
| New Listings | 10 | 4 | - 60.0% | 45 | 41 | - 8.9% |
| Sold Listings | 6 | 8 | + 33.3% | 38 | 41 | + 7.9% |
| Days on Market Until Sale | 3 | 15 | + 400.0% | 12 | 13 | + 8.3% |
| Median Sales Price* | \$591,442 | \$571,500 | - 3.4% | \$525,000 | \$576,500 | + 9.8% |
| Average Sales Price* | \$612,647 | \$555,363 | - 9.4% | \$507,786 | \$571,412 | + 12.5% |
| Percent of List Price Received* | 104.7% | 99.4% | - 5.1% | 100.9% | 103.4% | + 2.5% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

