

Local Market Update for December 2022

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

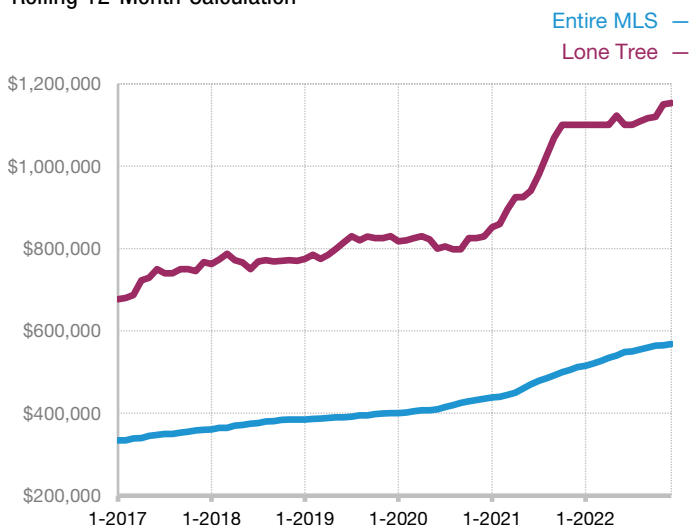
Single Family	December			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 12-2021	Thru 12-2022	Percent Change from Previous Year
Inventory of Active Listings	5	10	+ 100.0%	--	--	--
Under Contract	10	8	- 20.0%	211	146	- 30.8%
New Listings	10	2	- 80.0%	213	178	- 16.4%
Sold Listings	18	4	- 77.8%	206	152	- 26.2%
Days on Market Until Sale	24	35	+ 45.8%	21	18	- 14.3%
Median Sales Price*	\$982,500	\$1,040,000	+ 5.9%	\$1,100,000	\$1,153,750	+ 4.9%
Average Sales Price*	\$1,162,604	\$1,105,000	- 5.0%	\$1,156,975	\$1,253,615	+ 8.4%
Percent of List Price Received*	101.0%	98.9%	- 2.1%	102.0%	100.9%	- 1.1%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 12-2021	Thru 12-2022	Percent Change from Previous Year
Inventory of Active Listings	2	6	+ 200.0%	--	--	--
Under Contract	7	2	- 71.4%	80	54	- 32.5%
New Listings	5	4	- 20.0%	82	67	- 18.3%
Sold Listings	3	4	+ 33.3%	76	62	- 18.4%
Days on Market Until Sale	3	31	+ 933.3%	10	16	+ 60.0%
Median Sales Price*	\$580,000	\$623,750	+ 7.5%	\$540,000	\$612,500	+ 13.4%
Average Sales Price*	\$581,583	\$630,625	+ 8.4%	\$541,795	\$581,427	+ 7.3%
Percent of List Price Received*	102.7%	98.3%	- 4.3%	101.2%	101.9%	+ 0.7%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

