

# Local Market Update for June 2023

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

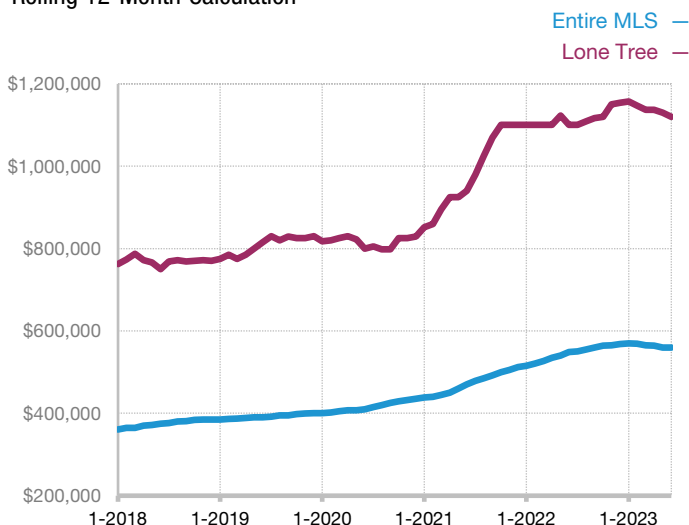
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
Inventory of Active Listings	26	17	- 34.6%	--	--	--
Under Contract	18	16	- 11.1%	94	62	- 34.0%
New Listings	26	21	- 19.2%	119	80	- 32.8%
Sold Listings	21	14	- 33.3%	88	55	- 37.5%
Days on Market Until Sale	13	12	- 7.7%	9	40	+ 344.4%
Median Sales Price*	\$1,175,000	\$983,750	- 16.3%	\$1,185,650	\$1,125,000	- 5.1%
Average Sales Price*	\$1,241,313	\$1,090,750	- 12.1%	\$1,234,145	\$1,168,844	- 5.3%
Percent of List Price Received*	101.3%	101.0%	- 0.3%	103.3%	98.3%	- 4.8%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
Inventory of Active Listings	6	5	- 16.7%	--	--	--
Under Contract	5	3	- 40.0%	35	25	- 28.6%
New Listings	4	4	0.0%	40	25	- 37.5%
Sold Listings	8	4	- 50.0%	41	23	- 43.9%
Days on Market Until Sale	15	12	- 20.0%	13	37	+ 184.6%
Median Sales Price*	\$571,500	\$672,450	+ 17.7%	\$576,500	\$645,000	+ 11.9%
Average Sales Price*	\$555,363	\$676,225	+ 21.8%	\$571,412	\$643,980	+ 12.7%
Percent of List Price Received*	99.4%	98.0%	- 1.4%	103.4%	98.8%	- 4.4%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

