

# Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lafayette

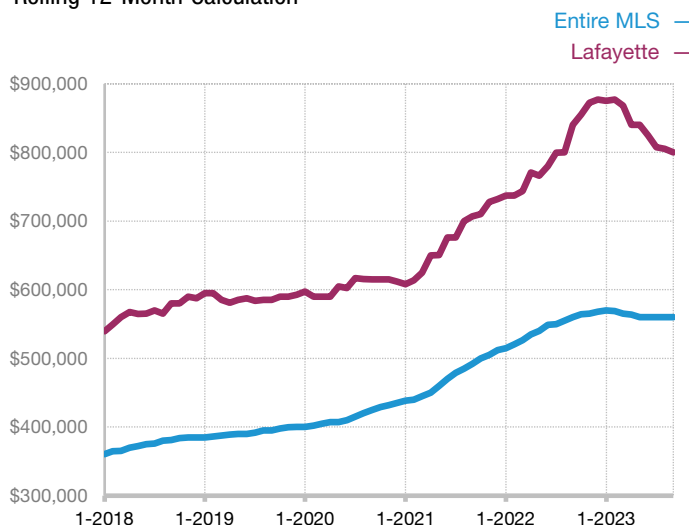
Single Family	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
Inventory of Active Listings	57	74	+ 29.8%	--	--	--
Under Contract	22	17	- 22.7%	243	199	- 18.1%
New Listings	31	27	- 12.9%	336	282	- 16.1%
Sold Listings	35	13	- 62.9%	242	185	- 23.6%
Days on Market Until Sale	46	43	- 6.5%	32	37	+ 15.6%
Median Sales Price*	\$1,050,000	\$839,990	- 20.0%	\$925,000	\$800,000	- 13.5%
Average Sales Price*	\$1,116,474	\$794,184	- 28.9%	\$1,029,666	\$913,473	- 11.3%
Percent of List Price Received*	98.9%	97.6%	- 1.3%	104.1%	99.9%	- 4.0%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
Inventory of Active Listings	30	27	- 10.0%	--	--	--
Under Contract	9	7	- 22.2%	104	106	+ 1.9%
New Listings	19	15	- 21.1%	139	131	- 5.8%
Sold Listings	11	11	0.0%	114	96	- 15.8%
Days on Market Until Sale	35	37	+ 5.7%	35	43	+ 22.9%
Median Sales Price*	\$527,000	\$500,000	- 5.1%	\$527,000	\$484,000	- 8.2%
Average Sales Price*	\$510,750	\$516,682	+ 1.2%	\$517,331	\$485,716	- 6.1%
Percent of List Price Received*	99.3%	99.5%	+ 0.2%	103.5%	100.6%	- 2.8%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

