

# Local Market Update for October 2023

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lafayette

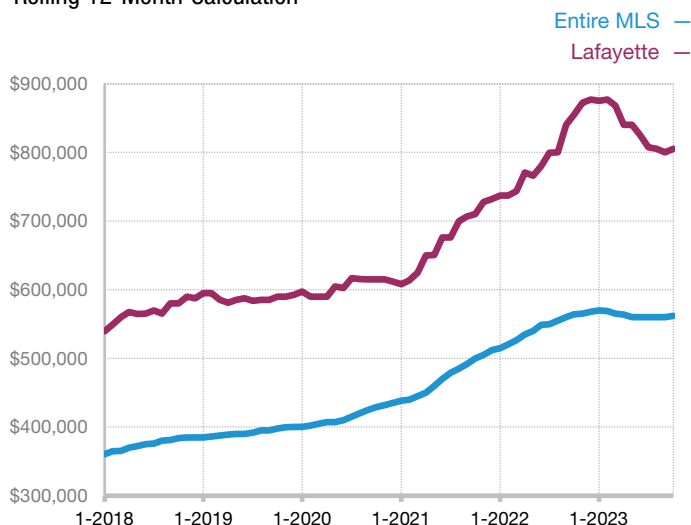
Single Family	October			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 10-2022	Thru 10-2023	Percent Change from Previous Year
Inventory of Active Listings	58	75	+ 29.3%	--	--	--
Under Contract	16	29	+ 81.3%	259	226	- 12.7%
New Listings	30	34	+ 13.3%	366	316	- 13.7%
Sold Listings	17	20	+ 17.6%	259	205	- 20.8%
Days on Market Until Sale	48	62	+ 29.2%	33	39	+ 18.2%
Median Sales Price*	\$640,000	\$812,445	+ 26.9%	\$910,000	\$800,000	- 12.1%
Average Sales Price*	\$832,816	\$870,932	+ 4.6%	\$1,016,745	\$909,323	- 10.6%
Percent of List Price Received*	95.9%	98.5%	+ 2.7%	103.6%	99.7%	- 3.8%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 10-2022	Thru 10-2023	Percent Change from Previous Year
Inventory of Active Listings	24	20	- 16.7%	--	--	--
Under Contract	9	13	+ 44.4%	113	116	+ 2.7%
New Listings	4	6	+ 50.0%	143	137	- 4.2%
Sold Listings	10	5	- 50.0%	124	101	- 18.5%
Days on Market Until Sale	35	77	+ 120.0%	35	44	+ 25.7%
Median Sales Price*	\$467,500	\$595,000	+ 27.3%	\$526,500	\$485,000	- 7.9%
Average Sales Price*	\$471,550	\$586,000	+ 24.3%	\$513,639	\$490,681	- 4.5%
Percent of List Price Received*	98.8%	98.1%	- 0.7%	103.2%	100.4%	- 2.7%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

