

Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

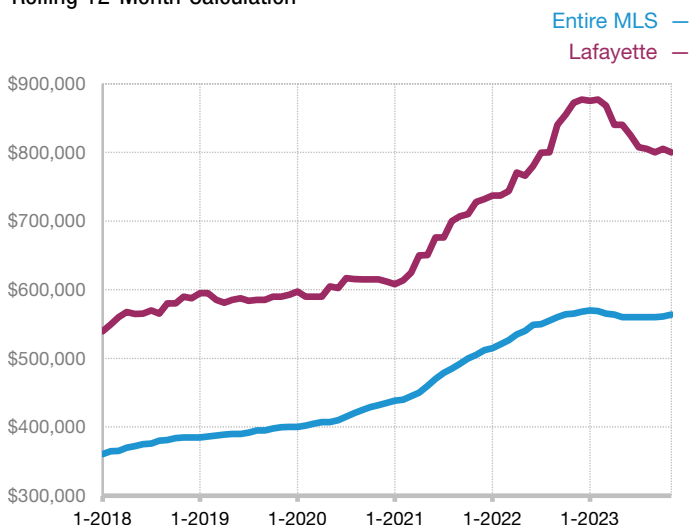
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	46	72	+ 56.5%	--	--	--
Under Contract	15	26	+ 73.3%	274	251	- 8.4%
New Listings	10	28	+ 180.0%	376	345	- 8.2%
Sold Listings	13	21	+ 61.5%	272	227	- 16.5%
Days on Market Until Sale	57	53	- 7.0%	34	40	+ 17.6%
Median Sales Price*	\$780,000	\$729,900	- 6.4%	\$892,750	\$799,999	- 10.4%
Average Sales Price*	\$806,500	\$810,208	+ 0.5%	\$1,006,697	\$903,871	- 10.2%
Percent of List Price Received*	97.1%	97.7%	+ 0.6%	103.2%	99.6%	- 3.5%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	17	31	+ 82.4%	--	--	--
Under Contract	10	12	+ 20.0%	123	129	+ 4.9%
New Listings	6	24	+ 300.0%	149	161	+ 8.1%
Sold Listings	7	7	0.0%	131	108	- 17.6%
Days on Market Until Sale	59	39	- 33.9%	36	44	+ 22.2%
Median Sales Price*	\$533,000	\$539,900	+ 1.3%	\$527,000	\$492,500	- 6.5%
Average Sales Price*	\$527,414	\$519,911	- 1.4%	\$514,375	\$492,575	- 4.2%
Percent of List Price Received*	98.4%	98.8%	+ 0.4%	102.9%	100.3%	- 2.5%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

