

DMAR YEAR IN REVIEW

NEW THIS YEAR

• Brendan Bailey hired as DMAR's **new CEO**

features an updated cover, enhanced graphs, expanded price segmentation & new sections on mortgages & rentals

- Unveiled redesigned Market Trends Report, now for members only.
- Introduced *LivePad* the latest innovation in the field of homebuyer tour software – as a NEW member benefit
- Hosted our first-ever Broker Leadership Summit for managing brokers and brokerage leadership
- Added another weekly marketing meeting every Friday at DMAR HQ

You can never have too many networking opportunities!

- Introduced quarterly member reports
- Established a contributorship with HOUSINGWIRE
- Began donating \$1 from every ticket sold for our PEAK courses to DMAR Gives

BY THE NUMBERS

2023 was our **biggest** media year to date!

- 1.38 BILLION media impressions & \$12.5 MILLION in earned media
- 150+ classes offered including 16 FREE classes for members
- 40 events hosted including 26 FREE events for members

That's almost 50 hours of **Free** ce for members!

fundraising record!

- 8,500+ Realtor[®] members including 1,140 NEW Realtor[®] members
- 365 Industry Partner members including 162 NEW Industry Partner members
- **15,500+** followers across Facebook, Instagram, LinkedIn and Youtube
- 19 out of our 29 endorsements were successful in the 2023 election

GIVING BACK

- Raised \$32,500 for RPAC at our Trivia Night fundraiser
- \$3,000+ raised for DMAR Gives by our Diversity Alliance Committee and YPN
- **\$160,000** invested in RPAC by DMAR members
- Raised nearly \$8,000 for RPAC at the Realtor® Roadshow we co-hosted with SMDRA